American Bar Association
Law Student Division
Negotiation Competition Schedule

Saturday, November 14, 2015
Morning Schedule

8:00 - 8:30  **JUDGES:** Check-in and breakfast in Faculty Commons
( Arthur Rubloff Building, 2nd Floor)

**TEAMS:** Check-in and breakfast outside of Rubloff Room 140
( Arthur Rubloff Building, 1st Floor)

8:30 - 9:00  Judges’ Briefing - FACULTY COMMONS
Teams’ Orientation - RUBLOFF 140

**ROUND 1**

Conflict Check: Both teams must be present to ensure there are no conflicts of interest between the judges and teams.

9:00 - 9:50  Negotiation. Each side may ask for one 5-minute break during this 50-minute period, and any such break will not extend the time.

9:50 - 10:00  Preparation for self-analysis. (Judges begin filling out ranking sheets and evaluation criteria forms.)

10:00 - 10:20  Two successive 10-minute self-analyses. (The team with the letter designation closest to the beginning of the alphabet goes first.)

10:20 - 10:30  Judges complete ranking sheets and evaluation criteria forms.

10:30 - 10:40  Judges provide feedback on first negotiation to both teams.

10:40 - 10:45  Break. New teams arrive.

10:45 - 11:35  Negotiation. See above regarding breaks.

11:35 - 11:45  Preparation for self-analysis. (Judges begin filling out ranking sheets and evaluation criteria forms.)

11:45 - 12:05  Two successive 10-minute self-analyses. (The team with the letter designation closest to the beginning of the alphabet goes first.)

12:05 - 12:20  Judges complete ranking sheets and evaluation criteria forms and decide on final ranking of teams.

12:20 - 12:30  Judges provide feedback on second negotiation to both teams.

*Break for Lunch in the Atrium*
Saturday, November 14, 2015
Afternoon Schedule

2:00 - 2:30 Judges’ Briefing – FACULTY COMMONS

**ROUND 2**

Conflict Check: Both teams must be present to ensure there are no conflicts of interest between the judges and teams.

2:30 - 3:20 Negotiation. Each side may ask for one 5-minute break during this 50-minute period, and any such break will not extend the time.

3:20 - 3:30 Preparation for self-analysis. (Judges begin filling out ranking sheets and evaluation criteria forms.)

3:30 - 3:50 Two successive 10-minute self-analyses. (The team with the letter designation closest to the beginning of the alphabet goes first.)

3:50 - 4:00 Judges complete ranking sheets and evaluation criteria forms.

4:00 - 4:10 Judges provide feedback on first negotiation to both teams.


4:15 - 5:05 Negotiation. See above regarding breaks.

5:05 - 5:15 Preparation for self-analysis. (Judges begin filling out ranking sheets and evaluation criteria forms.)

5:15 - 5:35 Two successive 10-minute self-analyses. (The team with the letter designation closest to the beginning of the alphabet goes first.)

5:35 - 5:50 Judges complete ranking sheets and evaluation criteria forms and decide on final ranking of teams.

5:50 - 6:00 Judges provide feedback on second negotiation to both teams.

**RECEPTION**

A reception will be held in the Atrium following conclusion of the afternoon round. During the reception, the four teams advancing to the final round will be announced.

**FINAL ROUND**

The schedule for the final round on Sunday, November 15 will follow the morning schedule for Saturday, November 14. Random lot will determine the side that each team represents in the final round. Materials for the final round will be distributed immediately after the advancing teams are announced and the review period has expired.