

STEPHEN F. REED

EDUCATION

Columbia University School of Law

J.D. received May 1999

Princeton University

A.B., *cum laude*, received June 1996

ACADEMIC CAREER

Northwestern Pritzker School of Law

Clinical Professor of Law, September 2013 – present

(Prior appointments as Clinical Assistant Professor of Law, September 2005 – August 2010, and Clinical Associate Professor of Law, September 2010 – August 2013)

Co-Director, JD-MBA Program, October 2009 – present

Assistant Director, Donald Pritzker Entrepreneurship Law Center, September 2008 – present

Faculty Advisor, Northwestern Journal of International Law & Business 2011 – present

Program Director, Business Enterprise Concentration 2019 – present

- Awarded Continuing Appointment status effective September 2008
- Awarded Outstanding Professor of a Small Class Award for 2010 – 2011
- Awarded Dean's Teaching Award for 2008 – 2009
- Elected to deliver Last Lecture in 2018 and 2020
- Educate and oversee students in providing transactional legal services to a variety of entrepreneurs, social entrepreneurs and nonprofit organizations in Donald Pritzker Entrepreneurship Law Center
- Legal work includes preparation of formation documents for new entities and associated legal advice; negotiation, drafting and advice related to operational contracts, financing agreements, acquisitions and mergers; trademark and other intellectual property research and advice; work with nonprofits applying for or maintaining tax exempt status and nonprofit reorganizations and joint ventures; advice concerning business licenses and industry-specific regulations; employment agreements and related matters; independent contractor agreements; equity compensation agreements; online contracts and licenses for apps and websites; entertainment industry contracts including for documentary and feature films and episodic entertainment productions
- Non-clinical courses: Entrepreneurship Law, a 40-student course on doctrine affecting entrepreneurs; Business Associations, a 70-student traditional doctrinal course; Mergers and Acquisitions, a 70-student traditional doctrinal course; Business Formation & Structure, a required course in the Master of Science in Law Program (residential and online); Business Combinations, a mergers and acquisitions course in the Master of Science in Law program; Business Associations II: Mergers and Acquisitions, a required course in the Executive LLM program; Corporations, a required course in the Madrid, Spain Executive LLM program; Advanced Corporate Law, a required course in the Accelerated LLM program; Business Associations I and II, required courses in the Seoul, Korea Executive LLM program

- Co-taught Law and the Entrepreneur, a Massive Open Online Course offered through Northwestern University and Coursera, which enrolled more than 35,000 students in Fall 2013
- Oversee individual students in Intensive Semester Program, both in clinical placements and externships
- Advise individual students participating in Owen L. Coon/James A. Rahl Senior Research Program
- Active participant in law school community, including serving as auctioneer for annual Student Funded Public Interest Fellowship Program auction
- Committee work: JD-MBA Internal Advisory Group (2009 – present), Northwestern University Learning Technology Advisory Group (2018 – present), Curriculum Committee (2018 – 2019), Bluhm Legal Clinic Strategic Planning Committee (2019 – present), Northwestern University Educational Technology Advisory Committee (2014 – 2018), Northwestern University Faculty Distance Learning Workgroup (2015 – 2018), Northwestern Law Law-Tech Committee (2017 – 2018), Strategic Planning Outreach Committee (2013 – 2014), Curriculum Development Committee (2012 – 2013), Library Faculty Advisory Committee (2010 – 2013), Intensive Semester Task Force (2008 – 2010), Information Services Committee (2008 – 2009)

LEGAL CAREER

Proskauer Rose LLP, Los Angeles, CA

Attorney at Law, Summer 1998, September 1999 – August 2005

- Corporate work for major and smaller entities and nonprofit corporations, including frequent creation of a variety of contracts for client business operations including manufacturing contracts, supply contracts, real estate leases, licensing agreements, employment agreements; counsel to private companies on day-to-day matters legal affairs
- Mergers and acquisitions involving large public corporations and smaller, privately-held companies, including tender offers and other stock transactions, asset transactions, corporate reorganizations
- Large variety of venture capital transactions with health care, media, sports, telecom and high-tech companies at formation and all other stages of development, including working with business owners seeking investment
- Sports law, including negotiation and preparation of contracts relating to sponsorship of professional race team and sponsorship and media rights for certain Olympic sports; analysis of international and national regulations governing professional and amateur sport
- Securities law, including 1934 Exchange Act reporting for public companies and exemptions from registration under both 1933 Securities Act and state blue sky law for private companies
- Additional experience in music contracts, executive compensation, stock option plans, nonprofit incorporation and governance, trademark and other intellectual property licensing, settlement agreements, charter schools

Hon. Roanne L. Mann

U.S. District Court, Eastern District of New York

Law Clerk, Summer 1997

- Researched and wrote judicial opinions in breach of contract, employment discrimination and habeas corpus cases; performed ad hoc research for bench ruling
- Participated in hearings, settlement conferences and trials

Stikeman Elliott, Toronto, Ontario

Summer Assistant to Senior Partner in Securities Law, Summer 1994

- Experience with alternative dispute resolution; debt-restructuring transaction

PUBLICATIONS

Entrepreneurship Law: Cases and Materials, co-authored casebook from Aspen Publishers (first edition 2013) (second edition in progress)

Law and the Entrepreneur (co-authored book in progress)

The Lively Classroom: Finding the Humor in Business Associations, 59 ST. LOUIS U. L.J. 735 (2015)

A Closer Look at Distance Learning: The Law and the Entrepreneur MOOC, 19 LEWIS & CLARK L. REV. 395 (2015) (co-author)

Welcome to the Ambassador, 32 NW. J. INT'L L. & BUS. 1A (2011)

Clinical Legal Education at a Generational Crossroads: A Self-Focused Self-Study of Self, 17 CLIN. L. REV. 243 (2010)

The Design Piracy Prohibition Act, Chicago Fashion Foundation publication (January 2009) (co-author)

Getting Your Fashionable Business Started, Chicago Fashion Foundation publication (September 2008) (co-author)

PRESENTATIONS

“Intellectual Property for Entrepreneurs” webinar for mHUB, Chicago, Illinois, March 27, 2020

“Law Finds A Way: Jurassic Park” webinar for Northwestern Pritzker School of Law Spring Break Film Festival, March 25, 2020

“Lessons from Teaching Online” at TEACHx, Evanston, Illinois, May 23, 2019 (co-presenter)

“Training Leading Lawyers and Lawyers Who Lead” at American Association of Law Schools 2019 Conference on Clinical Legal Education, San Francisco, California, May 5, 2019 (co-presenter)

“The Changing Face of Practice: Incorporating Modern Practices into Clinical Teaching” at Transactional Clinical Conference, Berkeley, California, May 3, 2019 (co-presenter)

“Privacy and Emerging Technologies” at Symposium of the Northwestern Journal of Technology and Intellectual Property, Chicago, Illinois, April 4, 2019 (moderator)

“Setting the Stage for a Successful Collaboration in Your Venture Development Class or Startup Weekend: The Collaboration Agreement” at United States Association for Small Business and Entrepreneurship Annual Conference, St. Pete Beach, Florida, January 27, 2019 (co-presenter)

“Trademark & Design Overview and Workshop” at Inclusive Innovation Forum sponsored by Congressman Danny K. Davis, the World Intellectual Property Organization, and the United States Patent and Trademark Office, Chicago, Illinois, November 17, 2018 (co-presenter).

“Law School & the Legal Profession” at IN FOCUS: Northwestern College Preparation Program, Chicago, Illinois, June 29, 2018 (panelist)

“The Shifting Sands of Board Oversight” at Boardroom Forum, Chicago, Illinois, June 7, 2018 (moderator)

“Last Lecture” at Northwestern Pritzker School of Law, Chicago, Illinois, May 10, 2018, abridged available at <https://northwesternlaw.wistia.com/medias/0b2vi59yt1> and full lecture at <https://northwesternlaw.wistia.com/medias/bjmr8chg5t>

“From Clinic to Center: Innovations in Experiential Education” at American Association of Law Schools 2018 Conference on Clinical Legal Education, Chicago, Illinois, April 29, 2018 (poster presentation co-presenter)

“Let’s Collaborate on Collaboration Agreements” at Transactional Clinical Conference, Chicago, Illinois, April 27, 2018

“Branding Your Band (or Other Creative Business)” at 2112, Chicago, Illinois, October 24, 2017

“Entrepreneurship in the Law School” at Twin Cities Alumni Club, Minneapolis, Minnesota, September 28, 2017

“Using Lightboard to Teach Transaction Structures” at TEaCH LAW, Chicago, Illinois, August 24, 2017

“From Clinic to Center: An Innovation in Experiential Education” at Transactional Clinical Conference, Philadelphia, Pennsylvania, June 2, 2017 (co-presenter)

“Building the Next Silicon Valley: Los Angeles and Chicago” at Northwestern Pritzker Law Salon, Los Angeles, California, December 7, 2016

“Understanding and Negotiating Founders’ Agreements” at Kellogg School of Management Lunch and Learn Series for Entrepreneurs, Evanston, Illinois, October 17, 2016

“Innovations in Legal Education: Interdisciplinary Entrepreneurship Education” at Law Schools Global League Academic Conference, Chicago, Illinois, July 19, 2016 (co-presenter)

“Transactional Clinic Impact on the Community Ecosystem” at American Association of Law Schools 2016 Conference on Clinical Legal Education, Baltimore, Maryland, May 3, 2016 (co-presenter)

“What We Wish We Knew Then” at Transactional Clinical Conference, Baltimore, Maryland, April 29, 2016 (co-presenter)

“Legal Issues for Food Entrepreneurs” at NWC Food Incubator, Evanston, Illinois, February 2, 2016

“The Challenges Ahead: Social Justice and the Future of Clinics” at Origins and Innovations Conference, Columbia Law School, New York, New York, November 13, 2015 (co-presenter)

“Raising Seed Equity and Structuring Convertible Debt” at Kellogg School of Management Lunch and Learn Series for Entrepreneurs, Evanston, Illinois, November 4, 2015

“How to Order Pizza Like a Lawyer” at TEDx NorthwesternU, Evanston, Illinois, May 9, 2015, currently at over 2.4 million views, available at <https://youtu.be/46dDvcTXxxo>

“The New Normal and Our Social Justice Mission” at American Association of Law Schools 2015 Conference on Clinical Legal Education, Rancho Mirage, California, May 6, 2015 (mini-plenary session co-presenter)

“Bringing Experiential Learning into the Traditional Classroom,” American Association of Law Schools Video Series, May 4, 2015 (video publication co-presenter), available at <https://vimeo.com/156353890>

“Legal Entities and Founders Agreements” at Kellogg School of Management Lunch and Learn Series for Entrepreneurs, Evanston, Illinois, November 18, 2014

“Dragging Ourselves Into The Future: Law Teaching and Online Learning” at Society of American Law Teachers Teaching Conference, Las Vegas, Nevada, October 11, 2014 (co-presenter)

“Designing the Transactional Learning Experience” at Lewis & Clark Law School 19th Annual Business Law Fall Forum, Portland, Oregon, October 3, 2014 (co-presenter)

“USPTO Clinic Certification Pilot Program” at E3 Transactional Roundtable, September 26, 2014

“Legal Issues for Food Entrepreneurs” at Now We’re Cookin’ Food Business Incubator, Evanston, Illinois, June 24, 2014

“Massive Open Online Clinic?” at American Association of Law Schools 2014 Conference on Clinical Legal Education, Chicago, Illinois, April 30, 2014 (co-presenter)

“Approaches to Funding Legal Processes: Alternative Litigation Financing Firms and Patent Defense” at Brooklyn Law symposium From Bleak House to Geek House: Evolving Law for Entrepreneurial Lawyers, April 4, 2014 (moderator)

“Entrepreneurs, Pirates and the Law” at Ignite Chicago, Chicago, Illinois, April 2, 2014, available at <https://www.youtube.com/watch?v=EywhDMeNYxU>

“Mergers and Acquisitions” at Northwestern Law Federalist Society Speaker Series, Chicago, Illinois, March 10, 2014 (commentary)

“Law and the Entrepreneur: Chicago Instructor Meet-Up” at Northwestern Law, Chicago, Illinois, November 15, 2013 (co-presenter)

“Product Design: Intellectual Property and Licensing” at School of the Art Institute of Chicago, Chicago, Illinois, November 14, 2013 (co-presenter)

“Law and the Entrepreneur: Boston Instructor Meet-Up” at Space With A Soul, Boston, Massachusetts, October 27, 2013 (co-presenter)

“Law and the Entrepreneur: NYC Instructor Meet-Up” at Grind Broadway, New York, New York, October 25, 2013 (co-presenter)

“Training Students to Practice in the Start-Up Community” at Northwestern Law Alumni Event, Kirkland & Ellis, Palo Alto, California, June 19, 2013 (co-presenter)

“Opportunities for Transactional Clinics and Litigation Clinics to Reach Out and Build Bridges in the Community” at American Association of Law Schools 2013 Conference on Clinical Legal Education, San Juan, Puerto Rico, May 1, 2013 (co-presenter)

“Legal Clinic” at Collegiate Entrepreneurs Organization National Conference, Chicago, Illinois, November 2, 2012 (co-presenter)

“How Thinking Like a Lawyer Can Ruin A Classic 1980s Sitcom” at Potluck! (A Smorgasbord of Ideas), Chicago, Illinois, July 16, 2012

“Teaching Entity Selection” at Network for Teaching Entrepreneurship Teacher Summit, Evanston, Illinois, July 10, 2012 (co-presenter)

“Teaching Identity and Multi-Cultural Lawyering in Transactional Clinics... Or Not” at 2012 Transactional Clinical Conference, Los Angeles, California, April 29, 2012 (co-presenter)

“Innovating Responsibility” at Northwestern Journal of International Law & Business Symposium, Chicago, Illinois, April 12, 2012 (moderator)

“Power Tools Series: Copyright, Appropriation and Fair Use” at School of the Art Institute of Chicago, Chicago, Illinois, January 19, 2012 (co-presenter)

“Incubating America: The Legal Relationship Between Incubators and Entrepreneurs” at United States Association for Small Business and Entrepreneurship Annual Conference, New Orleans, Louisiana, January 13, 2012 (co-presenter)

“The Latin American Dream: Find the Right Business Opportunity” at Northwestern University School of Law, October 6, 2011 (moderator)

“Spotting and Teaching Legal Issues that Affect Entrepreneurs” at Network for Teaching Entrepreneurship Teacher Summit, Evanston, Illinois, July 13, 2011 (co-presenter)

“Top Legal Issues Facing Entrepreneurs” at The Incubator Technology Innovation Center, Evanston, Illinois, December 16, 2010 (co-presenter)

“Generation Clash: How Three Generations Can Come Together to Build the Law School Clinic of the Future” at Society of American Law Teachers Bi-Annual Teaching Conference, Honolulu, Hawaii, December 10-11, 2010 (co-presenter)

“Non-profit, Microenterprise, High Growth: Are All Acceptable Clinic Clients?” at Transactional Law Clinic Faculty Conference, Scottsdale, Arizona, April 30, 2010 (co-presenter)

“Coaching Millennials: Re-examining the Foundations and Future of Clinical Legal Education in Teaching to a New Generation” at American Association of Law Schools 2009 Conference on Clinical Legal Education, Cleveland, Ohio, May 9, 2009 (co-presenter)

“Legal Issues Entrepreneurs Should Know” at Northwestern University Clinical and Translational Sciences Institute, May 8 and 9, 2008 (co-presenter)

“Charging Fees in Transactional Legal Clinics: The Whether, The How, and the What Next?” at Transactional Law Clinic Faculty Conference and Workshop, Detroit, Michigan, April 25, 2008

“Ten Legal Issues Affecting Entrepreneurs” at Small Business Opportunity Conference, April 8, 2006, February 17, 2007 and March 1, 2008 (co-presenter)

“Intellectual Property Law for Entrepreneurial-Minded Engineers” at McCormick School of Engineering, Northwestern University, May 3, 2007

Presentation to Greater Southwest Development Corporation concerning legal issues affecting entrepreneurs, October 17, 2006 (co-presenter)

ACTIVITIES AND MEMBERSHIPS, REVIEWS

Admitted to practice in California (1999)

Admitted to practice in Illinois (2006)

Admitted to practice in New York (2019)

Member of Board of Trustees, Chiaravalle Montessori School, Evanston, Illinois (2014 – present), including serving as Secretary (2015 – present), member of Executive Committee (2015 – present) and Chair of Governance Committee (2014 – 2018)

Member of Board of Directors, Illinois Network of Charter Schools (2008 – 2013)

Member of Transactional Legal Education Organization (LAWBUS) (including organizing committee for 2012 and 2018 conferences), American Bar Association, Clinical Legal Education Association, American Association of Law Schools Clinical Division, Society of American Law Teachers

External reviewer for reappointment of Practice Professor at first tier law school, 2016

External reviewer for grant of full Clinical Professor of Law status with continuing appointment to new faculty member at first tier law school, 2013

Reviewer for Law and Entrepreneurship paper and workshop track for United States Association for Small Business and Entrepreneurship Annual Conference held in January 2012

External reviewer for promotion of, and grant of continuing appointment to, clinical faculty member at first tier law school, 2012

Regular improvisational comedy performer at iO Chicago (formerly Improv Olympic)